# **Supplier Provided Automation Services Market Research**

FIVE-YEAR MARKET ANALYSIS AND TECHNOLOGY FORECAST THROUGH 2023

#### SUPPLIERS AGGRESSIVELY TARGET IIOT-ENABLED SERVICES

The automation services business is transitioning to a digitized service environment due to the adoption of more IIoT technologies. The automation services market has historically been a people-to-people business involving skilled technicians visiting the customers' site to deliver the services. This business model will continue to represent most of automation services for years to come, but a growing percentage of the business is transitioning towards a digitized service environment

Automation suppliers are aggressively targeting IIoT-enabled services for remote monitoring and support of their customers' plant assets. New tools being developed allow suppliers to perform automation services hosted in the cloud that were previously done by a service rep on site. The ability of the IIoT to take large amounts of plant and asset data and put it into the cloud for analysis provides a secure and cost-effective way for the technology suppliers experts to perform predictive analytics and provide guidance on how to improve plant operations, increase maintenance effectiveness, and avoid unplanned downtime.

For more information about this research, please contact your ARC Client Manager or visit us at <a href="https://www.arcweb.com/market-studies/">www.arcweb.com/market-studies/</a>.

### STRATEGIC ISSUES

Both automation suppliers and end users are struggling to develop and retain the necessary in-house automation service expertise. Some key strategic issues covered in the study include:

- Limiting risks with remote condition monitoring
- Enhancing support and maintenance functions
- Strategies for improved training and retention

## **RESEARCH FORMATS**

This research is available as a Market Intelligence Workbook (Excel) and/or a comprehensive Market Outlook Study (PDF), with or without detailed charts.

## **RESEARCH FOCUS AREAS**

#### STRATEGIC ANALYSIS

Market Trends Regional Trends Industry Trends Strategic Recommendations

## **COMPETITIVE ANALYSIS**

Market Shares of the Leading Suppliers Market Shares by Region North America

Europe, Middle East, Africa

Asia

Latin America

Market Shares by Industry

Aerospace & Defense

Automotive

Cement & Glass

Chemical

Electric Power Generation

Electric Power T&D

Electronics & Electrical

Food & Beverage

Machinery

Metals

Mining

Oil & Gas

Pharmaceutical & Biotech

Plastics & Rubber

Pulp & Paper

Refining

Textiles & Apparel Water & Wastewater

Market Shares by Service Type

Market Shares by Product Type

Market Shares by Onsite vs. Remote

Market Shares by Sales Channel

Market Shares by Customer Type

Market Shares by Project Type

# **MARKET FORECASTS & HISTORIES**

Total Automation Services Revenues Revenues by Region Revenues by Industry

Revenues by Service Type

Revenues by Product Type

Revenues by Onsite vs. Remote

Revenues by Sales Channel

Revenues by Customer Type Revenues by Project Type

# INDUSTRY PARTICIPANTS

The research identifies all relevant suppliers serving this market.



